ERS VIRTUAL SPONSORS SITE VISIT 2021
Prof Anita K Simonds
ERS President

INTERNATIONAL CONGRESS 2021
BARCELONA Spain, 4-8 September
Presidential cycle
Key themes of the Presidency

• Digital Health
• Spreading the word – influencing health policy
• Supporting the multidisciplinary team
• Excellence in science and education
Report from the virtual ERS International Congress 2020
Top 10 countries by number of participants:

1. United Kingdom  2,832
2. Spain            2,343
3. Italy           1,940
4. India           1,680
5. Germany         1,564
6. Brazil          1,400
7. United States   1,041
8. France          954
9. Mexico          948
10. Netherlands    925

Total number of countries: 144
Total number of visits to the live sessions: **233,334**
Average view time of live sessions: **34 minutes**

Top 3 session types per view time:
- Grand rounds sessions (55 minutes)
- Live from the Clinic (42 minutes)
- Covid-19 sessions (41 minutes)

Most popular time of days for the ERS Programme:
- 10:00 – 11:00
- 15:00 – 16:00
Pre-Congress content
- 231 sessions
- 5 videos in replay from 2019
- 46 speakers
- 3,475 e-poster presenters

Abstracts submitted: 5,254
Abstracts accepted: 4,209

Live sessions
- 182 sessions
- 3 days
- 205 chairpersons
- 38 KoLs
- 442 speakers
- 552 presenters (OP + ALERT)
Special COVID-19 day

Live from the Clinic sessions

• Paediatric procedures
• Bronchoscopy and endosonography: lung cancer
• Bronchoscopic treatments for COPD and emphysema
• Bronchoscopy and ultrasound: interstitial and pleural diseases

Pro / Con debates
• Digital health = e health
• M health – apps via smart phones, wearables, health passports
• App based care:
• Telehealth- consults, diagnosis, remote monitoring
• Artificial Intelligence (AI) – machine learning, deep learning, clinical decision algorithms
• Big data – generation, regulation, applicability
Impact of Covid-19 on respiratory Medicine

and on the ERS

INTERNATIONAL CONGRESS 2021
BARCELONA Spain, 4-8 September
Delivering during covid times: Research and educational resources

**END-COVID Clinical Research Collaboration** post hospitalisation follow-up, clinical platform to share data, prepare for subsequent waves, set research priorities

**Trials**: REMAP-CAP, RECOVERY, RECOVERY-RS trial, ISARIC

**Education**: webinars with CHINA, Italy, ECDC, Societies - ATS, ESC

**Dissemination and Implementation**: WHO, ECDC, EU, ERS living covid clinical guideline, Task Force recommendations on rehabilitation post covid, and Palliative care in covid

**WHO-Europe alliance**: Non covid NCD (Asthma & COPD) management eastern europe, flu/covid winter ‘twindemic’ clinical guidance

**EU – MEP group**, meeting with EU Health commissioner, EU Artificial intelligence - Dragon Project, EU PREPARE project (pandemic scenario planning), educational resources, links with pharma and device companies, machine learning algorithms

**EMA Covid Task Force** membership (therapeutics and vaccines)
Evaluating digital solutions across respiratory conditions

Primary & Secondary care: remote consultations (video and teleconsults), Telemonitoring, AI, virtual pathways – eg. Virtual sleep lab

New patient care pathways

Acceptability and effectiveness of new healthcare facilities & pathways

How do these changes affect patient-healthcare team relationship?

Digital reckoning – Presidential summit June 2021 and congress
Impact on the ERS

• All events going virtual for the next 6 months, innovative programme
• Theme of the next ERS International Congress will be Digital Health
• Next Congress heavily supported by technology
Dr. Marc Miravitlles
ERS International Congress Chair

INTERNATIONAL CONGRESS 2021
BARCELONA Spain, 4-8 September
Barcelona Metropolitan Region is one of Europe’s most important metropolis. Barcelona is the economic, cultural and administrative capital of Catalonia, one of the economic drivers of Spain and Southern Europe.

Welcome to Barcelona 2021

Welcoming
Easily accessible
State of the art infrastructures
Successful
Practical
Avant-garde
Mediterranean
Historical
Sustainable
Dynamic
Cosmopolitan
Cultural
Innovative
Delectable
Stylish

Park Güell,
UNESCO World Heritage Site
Welcome to Barcelona 2021

Barcelona has 1.8 Million inhabitants, in the cathment area 5.7 Million

Two oficial languages: Catalan and Spanish

Received 12 Million visitors in 2019, third in Europe only after London and Paris

The Barcelona harbour has the most passengers in Europe and ranks fourth in world

66 Museums

4.2 Km of Sandy beaches
BARCELONA has 8 buildings in the list of UNESCO WORLD HERITAGE SITES, including one hospital.

BARCELONA THE ONLY CITY THAT RECEIVES A ROYAL GOLD MEDAL
Barcelona is the first and only city that received a Royal Gold Medal for architecture in 1999. This honor for architecture is awarded annually since 1848, by the Royal Institute of British Architects on behalf of the British monarch, in recognition of an individual’s or group’s substantial contribution to international architecture.
BARCELONA has 3 Universities with Medical School

Vall d’Hebron Barcelona Hospital Campus is the largest hospital in Catalonia and second largest in Spain.

Pioneer in lung transplant with the lung transplant program initiated in 1989, to date more than 1,000 patients transplanted and the second largest lung transplant program in Europe.
Richard Costello and Christopher Brightling

ERS International Congress Programme Committee Chairs

INTERNATIONAL CONGRESS 2021
BARCELONA Spain, 4-8 September
2021 Congress theme

Digital health

In alignment with the ERS strategy for digital health 2020-2024
<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABSTRACT</td>
<td>ALERT - Randomised controlled trials, Oral presentation, Poster discussion, Thematic poster, ePosters</td>
</tr>
<tr>
<td>CASES</td>
<td>Lungs on fire, Challenging clinical cases, Championship, Grand round</td>
</tr>
<tr>
<td>FACULTY/OFFICER DEVELOPMENT</td>
<td>Professional development, Officer excellence programme, Communication skills</td>
</tr>
<tr>
<td>POSTGRADUATE &amp; EXPERT</td>
<td>Postgraduate course, Expert view</td>
</tr>
<tr>
<td>SKILLS</td>
<td>Skills workshop, Training programme, Game zone, CPR</td>
</tr>
<tr>
<td>SYMPOSIA</td>
<td>Guideline, Year-in-review, Journal, Hot topic, State-of-the-art</td>
</tr>
</tbody>
</table>
• Presentation of the **latest developments** in respiratory medicine and science
• Integration of **basic science, clinical research and guidelines**
• Alignment of **educational and scientific topics**
• Implementation of **digital health** in respiratory medicine
• Identification and application of **personalised medicine**
• Update on **COVID-19, pandemics, treatments and comorbidities**
Congress format

- 1 TV Studio

- Session rooms:
  - 10 rooms for scientific and abstracts sessions
  - 3 rooms for workshops
  - Live content streamed for a virtual audience

- Congress platform
  - All abstracts available as E-posters
  - Pre-congress materials available 2 weeks before live sessions
  - Congress replay available until the end of the year
Important dates

End of December, 2020
Finalisation of agreements with Industry for sponsored Awards

Mid-December, 2020 - Mid-February, 2021
Online abstract and cases submission (including applications for sponsored Abstracts Travel Grants and ERS Sponsorship)

December, 2020 - March, 2021
Online Hot Topics submission

28 February, 2021
Online applications and nominations for the ERS Main Awards and the new ERS Mid Career Gold Medals

1-31 May, 2021
Submission of Late-Breaking Abstracts (a submission fee is applied)

July, 2021
Last deadline for Randomised Clinical Trials submission
ERS SPONSORS SITE VISIT 2021

Patricia Foo
ERS Director of Congress & Events

Steve Sealy
ERS Marketing & Corporate Relations Director

Oliver Heinke
INTERPLAN Head of Exhibition Department

Kristof Kemp
ERS Congress Industry Relations Manager
Congress Center Layout

- Thematic Poster, Game Zone and Catering Outlets
- Industry Meeting Rooms
- Session Rooms
- Entrance
- Exhibition
- Registration

ERS
EUROPEAN RESPIRATORY SOCIETY
INTERNATIONAL CONGRESS 2021
BARCELONA Spain, 4-8 September
Entrance Foyer
Hall 8.0 – Session Rooms and Workshops
Industry symposia options

Industry Evening Symposia
Industry Mini-Symposia
Industry Morning Symposia
Industry Expert Forum (Tuesday only)
Practical Workshops

All symposia rooms have options to offer a digital component – *automated webcast*

4 Rooms to offer extra AV options to deliver more bespoke digital content
Industry Symposia – List of rooms

**Industry Symposia**
- B1 – 904 PAX
- A2 – 497 PAX
- D2 – 497 PAX
- D1 – 404 PAX
- A1 – 404 PAX
- C4 – 404 PAX
- E2 – 404 PAX
- F3 – 339 PAX
- F4 – 274 PAX
- E1 – 274 PAX

**Practical Workshop**
- E4 – TBC
- F2 – TBC
- F1 – TBC
<table>
<thead>
<tr>
<th></th>
<th>Early Morning 7:00-8:00</th>
<th>Lunchtime 12:15-13:15</th>
<th>Evening 17:30-18:30</th>
<th>Evening Mini-Symposia 17:30-18:30</th>
<th>Practical Workshop 12:15-13:15</th>
<th>Expert Forum 17:30-18:30</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Sunday</strong></td>
<td>N/A</td>
<td>1 room – 497 PAX</td>
<td>7 rooms – from 904 to 339 PAX</td>
<td>2 rooms – 274 PAX</td>
<td>3 rooms – TBC</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Monday</strong></td>
<td>5 rooms – from 497 to 274 PAX</td>
<td>1 room – 497 PAX</td>
<td>7 rooms – from 904 to 339 PAX</td>
<td>2 rooms – 274 PAX</td>
<td>3 rooms – TBC</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Tuesday</strong></td>
<td>1 room – from 497 to 274 PAX</td>
<td>2 rooms – 497 and 404 PAX</td>
<td>8 rooms – from 904 to 339 PAX</td>
<td>2 rooms – 274 PAX</td>
<td>3 rooms – TBC</td>
<td>3 rooms – TBC</td>
</tr>
</tbody>
</table>
**Industry Practical Workshops**

**12.15 – 13.15**  
Sunday, Monday, Tuesday

| 78 seats (3 rooms) | Sitting (COVID 1.5 meters) |

Application subject to approval

*Mobile Camera team available for live streaming option.*
Entrance Foyer
Hall 8.1 - Access Link
Hall 8.1 - Floorplan

Exhibition
Industry Meeting Rooms
Registration
Hall 8.1 - Exhibition Area
Exhibition Stand

Price per SQM = EUR 598.-

Virtual Congress Page included - Profile Page
Additional features

- Inclusion of Symposia video
- Additional 1 minute videos (inc Innovation showreel)
- PDF Download, Product videos, Q&A, external links
Lunchtime Sessions *On Your Stand*

**Available to:**

Companies hosting an Industry session at the physical congress and having a stand large enough to host such an event

**Schedule:**

12.00 – 13.30

*It is the responsibility of the host company to ensure that the audience does not block the walkways of the Exhibition*
Check the Fira Service Center with all plans and technical information!

Please mind also the ERS specific rules available on the ESC from February 2021!


- Approx. 4.800 SQM Exhibition space
- Delivery via loading bay and 5 good lifts
- Max loads per suspension point: 150kg check availability / feasibility of your rigging projects early via: rigging.op@firabarcelona.com
- Technical supply via floor openings
- Own switchboard only allowed if certified and approved by an authorized Catalan electrician => book switchboard via ServiFira!
- Minimum width of aisles 3 m
- No exclusive catering, external caterer permitted!
- No truck parking inside the Fira area
- Storage possible via Schenker / Resa
**Hall 8.1 - Exhibition Information (Interplan)**

*Heights:*

- 2.5m at the edge
- 4.5m if 50cm inside the stand
- 6m: unbranded / uncladded riggings for technical use only

*Transparency:*

- As open as possible!
- Not more than 70% of the view from one side to the other should be blocked.

Depth of hanging banners going around the stand max. 1m.

Banners facing direct neighbors shall not be branded (applicable for inline, corner, peninsular stands).

Rear and side walls must be completely (from ground to top edge) closed, white, uncabled and clean on the sides facing neighbors.
Exhibition Process

- Applications
- Allocation
- Contracting
- Stand approval
- Invoicing

- Pre-Congress support
- Onsite technical support
- Industry meeting rooms
- Exhibitors registrations
Exhibition Times

Set-up:
• 02 – 04 Sep. 2021 - 08:00 – 22:00
   Extra set-up days, 31 Aug. - 01 Sept. (2.800 € / day bookable via Interplan)

Night set-up is possible on request 200€ / hour
• 05 – 08 Sept. – Exhibition open: 09:00 – 17:00

Dismantling
• 08 Sept. (14:00 – 22:00) – 09 Sept. (08:00 – 22:00)
Subject to change, detailed times will be communicated on the ESC in February
• 3rd November: Space allocation
• February 2021: Exhibitor Service Center and ServiFira online shop will go live
• 18 June 2021 - Deadline for exhibitors' company profiles to be sent via the entry mask on the Exhibitor Service Center
• 02 July 2021 - Deadline for confirmation of individual stand designs via Kristof.Kemp@ersnet.org
• 31 July 2021 - Deadline online registration for exhibitor badges
• 2 August 2021 - Deadline for service orders (afterwards 25% surcharge and not everything can be guaranteed)

Subject to change, detailed times will be communicated on the ESC in February
Important Contacts

Exhibition Sales / Stand project approvals:
ERS/Kristof Kemp: kristof.kemp@ersnet.org

Technical Exhibition organisation / stand project approval
Interplan/Oliver Heinke: o.heinke@interplan.de

Industry Meeting Rooms / Lounges
Interplan/Gitte Kink: g.kink@interplan.de

Exhibitor Registration / Exhibitor Guide Entries
Interplan/Mandy Philipp: m.philipp@interplan.de

Delivery Logistics / Storage / Customs / Delivery time slots
DB Schenker/ Thomas Ernst: thomas.ernst@dbschenker.com

Site visits:
Oliver Heinke
O.Heinke@interplan.de

Service Orders / Online shop
Dilyana Koralska / Lana Stanic
dtaneva@firabarcelona.com;
lstanic@firabarcelona.com

Rigging projects / suspension points / Expo-Rigging
rigging.op@firabarcelona.com

Catering / GastroFira (not exclusive):
Emmanuelle Mazzarella – emazzarella@firabarcelona.com
Mónica Martin - mmartingo@firabarcelona.com
Hall 8.1 - Floorplan

Exhibition
Industry Meeting Rooms
Registration
CC8 Upper Floor – Industry Meeting Rooms (TBC)
CC7 – TV Studio
Opportunities to create user-centric live content specifically for virtual participants or to deliver engaging content remotely through the dedicated moderated channel.

Sunday Monday & Tuesday

Congress Studio

<table>
<thead>
<tr>
<th>Time</th>
<th>ERS</th>
<th>Industry</th>
<th>ERS</th>
<th>Industry</th>
<th>ERS</th>
<th>Industry</th>
</tr>
</thead>
<tbody>
<tr>
<td>7.15 – 8.15</td>
<td>Industry</td>
<td>9.00 – 10.00</td>
<td>12-13.30</td>
<td>15.00-16.00</td>
<td>17.15-18.00</td>
<td>18.30 – 19.30</td>
</tr>
</tbody>
</table>

Moderated Channel

<table>
<thead>
<tr>
<th>Time</th>
<th>ERS</th>
<th>Industry</th>
</tr>
</thead>
<tbody>
<tr>
<td>7.30 – 8.30</td>
<td>Industry</td>
<td>12.15-13.15</td>
</tr>
<tr>
<td></td>
<td></td>
<td>18.30-19.30</td>
</tr>
</tbody>
</table>
For companies only wishing to participate virtually we offer profile page packages as an alternative to exhibition stands which include inclusion in the innovation showreel.

Prices begin at 3000 Euros
Virtual platform

Including
Industry E-Poster Presentations

Data has always been a driving force in modern healthcare

What’s the big deal on big data?
Hall 7 – Thematic Posters, Game Zone and Catering Outlet
Hall 7 – Catering Outlet
BRANDING / ADVERTISING OPPORTUNITIES FOR PARTNERS ONLY

• Main Entrance Escalators
• Hall 8 Travelators
• Hall 7 Escalators to F&B area

ADDITIONAL ITEMS AVAILABLE TO ALL SPONSORS

• Outside Banners Hall 7
• Drop Down Banners Hall 8
• More to come in 2021.
SPONSORSHIPS & ADVERTISING

SPONSORSHIP ITEMS

• ABSTRACTS ON USB KEY
• HAND SANITIZER STATIONS
• PHONE CHARGING STATIONS
• And more…

DIGITAL ADVERTISING ITEMS

• WEB BANNERS
• EMAILINGS
• DIGITAL SCREENS
• E-INSERTS
• And more…
VIRTUAL PLATFORM ADVERTISING

ADVERTISING OPPORTUNITIES DEDICATED TO THE VIRTUAL PLATFORM

• Banners at the top of targeted pages
• Rotations between Sponsors
• Logo and Company promotion throughout the platform
• Ticker tape company messages during the live.
Flexible Contracts

• No Cancellation fees if ERS cancels ERS Congress due to COVID – 19
• No Cancellation fees if Industry cancels up until April 2021
Industry statistics

Steve Sealy
We would like to extend our special thanks to the following companies who gave us an incredible support in this time of crisis:

**Platinum Partners:** AstraZeneca, Boehringer Ingelheim, GlaxoSmithKline & Novartis

**Gold Partner:** Sanofi Genzyme Regeneron

**Silver Partner:** F. Hoffmann – La Roche

**Bronze Partners:** Actelion, Chiesi, CSL Behring, Galapagos, Menarini, MSD, Olympus, Orion Pharma, Philips, ResMed & Teva
We would also like to thank the following companies for being sponsors and helping us in our mission:

Number of visits to Company Profile Pages: **14,865**

Number of videos viewed on Company Profile Pages: **8,103**

Number of views of videos in the showreel: **7,723**

Number of videos in the showreel: **374**

Number of downloads of PDF documents: **6,133**
Top 5 most viewed videos in showreel:

1. Nucala – Eosinophils normalization with mepolizumab - GSK
2. Philips 6.0 – Our journey in health technology - Philips
3. Discover once-daily Enerzair Breezhaler with its optimal digital companion - Novartis
4. Type 2 inflammations diseases (Cytokines with a central role) - Sanofi
5. Efficacy of the Ellipta inhaler - GSK
Top 5 most attended Early Morning Symposia:

1. What would you recommend today for COPD patients? – Boehringer Ingelheim
2. Relegating OCS to last resort: creating a paradigm shift in ... AstraZeneca
3. Nasal High Flow Non Invasive Respiratory Support for ... – Fisher &Paykel
4. Treatable Traits: From discussion to action - GSK
5. Real-World Data from Patients with ILDs: Challenges, ... – Boehringer Ingelheim
Top 5 most attended Lunchtime Symposia:

1. Frontiers in eosinophilic diseases - AstraZeneca
2. SABA status quo: state of emergency from policy to patient - AstraZeneca
3. Time for change? Pioneering in IPF management - Galapagos
4. New clinical and real-world data to inform treatment ... - GSK
5. Relevant Endpoints in Asthma Patients (REAP) – GSK
Top 5 most attended Evening Symposia:

1. Early prevention: protecting patients from the consequences of ... - AstraZeneca
2. COPD treatment: What is the most important target? - GSK
3. Course and Management of Fibrosing ILDs: What Do the ... - Boehringer Ingelheim
4. Science is no illusion: extrafine combination therapy in asthma and COPD - Chiesi
5. Management of Autoimmune Disease-Related ILDs: How C... – Boehringer Ingelheim
Top 5 most downloaded PDFs:

1. Time for change? Pioneering in IPF management - Galapagos
2. Relegating OCS to last resort: creating a paradigm shift in ... – AstraZeneca
3. Severe eosinophilic asthma in the biologic era: From clinical studies to ... – Teva
4. Relevant Endpoints in Asthma Patients (REAP) - GSK
5. Treatable Traits: From discussion to action - GSK
Top 5 most downloaded PDFs:

1. Trelegy - Intervention is needed without delay – GSK
2. Severe Eosinophilic Asthma Disease - Role & function of eosinophils in health - GSK
3. Eosinophilic immune dysfunction - AstraZeneca
4. Treatable Traits and Airways Disease - Treatable Traits Infographic – GSK
5. Interstitial Lung Disease Medical Education - Imaging Atlas ... – Boehringer Ingelheim
Onsite & Virtual Congress registrations

Patricia Foo
### Registration deadlines – Indicative

<table>
<thead>
<tr>
<th>Deadline</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registration opening</td>
<td>20 April 2021</td>
</tr>
<tr>
<td>Early-Bird</td>
<td>06 July 2021, 23:59 CEST</td>
</tr>
<tr>
<td>Cancellation</td>
<td>27 July 2021, 23:59 CEST</td>
</tr>
<tr>
<td>No-Name/Name Change for Groups</td>
<td>04 August 2021, 23:59 CEST</td>
</tr>
<tr>
<td>Closing of group registrations (applies only to virtual Congress)</td>
<td>13 August 2021, 23:59 CEST</td>
</tr>
<tr>
<td>Standard</td>
<td>03 September 2021, 12:00 CEST</td>
</tr>
</tbody>
</table>

**IMPORTANT:** Same deadlines apply for both groups & individual participants (names, payments, proofs of status and cancellation)
Group registration: Important to know before you start

Group registration
▪ Possible as of 10 participants

Please collect all participant information before you start purchasing registrations:
▪ Each participant’s details (first name, last name, individual e-mail address, home/work address and ERS ID)
▪ Membership status and age
▪ Prescriber or non-prescriber (for onsite congress only)

The e-mail address will help us to provide participants with:
▪ Pre-congress information
▪ Course materials (for onsite educational courses)
▪ CME & Certificate of attendance

Help delegates, ERS and yourselves.
Group Registration pick-up

- By fixed appointments on Thursday, 02 September and Friday, 03 September 2021.
- ERS Congress Registration department will contact all groups to fix an appointment.

Please contact ERS Congress Registration department for all information related to registration: congress.registrations@ersnet.org
Paid Industry badge

- Access to session rooms, exhibition area during/outside opening hours, evening symposia, expert forums, practical workshops and early-morning symposia

Exhibition badge

- Access to exhibition area during/outside opening hours and company’s industry sessions only
Exhibition badges (for onsite Congress only)

**Contact:** Mandy Philipp, m.philipp@interplan.de

Registration webpage will be circulated in May 2021

Additional badges – 10€
After deadline – 35 €

Deadline: 31 July 2021

Any person in the exhibition requires a badge incl. hostesses, baristas etc.!

<table>
<thead>
<tr>
<th>Stand size</th>
<th>Complimentary exhibitor badge allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>9 – 12 m²</td>
<td>10</td>
</tr>
<tr>
<td>13 – 36 m²</td>
<td>14</td>
</tr>
<tr>
<td>37 – 60 m²</td>
<td>18</td>
</tr>
<tr>
<td>61 – 100 m²</td>
<td>22</td>
</tr>
<tr>
<td>101 – 150 m²</td>
<td>32</td>
</tr>
<tr>
<td>151 – 200 m²</td>
<td>41</td>
</tr>
<tr>
<td>201 – 300 m²</td>
<td>52</td>
</tr>
<tr>
<td>over 301 m²</td>
<td>62</td>
</tr>
</tbody>
</table>
Contact details

Congress registration

- Contact person: ERS Congress Registration department
- Email address: congress.registrations@ersnet.org

Exhibition badges

- Contact person: Mandy Philipp (Interplan)
- Email address: m.philipp@interplan.de
## HOTELS FIGURES

### Hotel Category and Average Rates

<table>
<thead>
<tr>
<th>Hotel Category</th>
<th>Average Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>5* GL</td>
<td>331,88 €</td>
</tr>
<tr>
<td>5*</td>
<td>310,41 €</td>
</tr>
<tr>
<td>4*</td>
<td>262,01 €</td>
</tr>
<tr>
<td>3*</td>
<td>185,52 €</td>
</tr>
<tr>
<td>2*</td>
<td>125,15 €</td>
</tr>
<tr>
<td>1*</td>
<td>145,00 €</td>
</tr>
</tbody>
</table>

* Negotiated rates include 10% VAT, Wi-Fi and breakfast. Negotiated rates do not include local tax.

### Total Rooms per Category

- 5* GL: 71.69%
- 5*: 13.20%
- 4*: 9.03%
- 3*: 2.42%
- 2*: 1.83%
- 1*: 1.23%
In the event of a cancellation of ERS International Congress 2021 in Barcelona by ERS because of, or connected to, the coronavirus (COVID-19), bnetwork guarantees a full refund of deposits paid until 30 days before the first event date.
<table>
<thead>
<tr>
<th>Date</th>
<th>% allowed release</th>
<th>% of deposit requested</th>
</tr>
</thead>
<tbody>
<tr>
<td>03/05/2021</td>
<td>100%</td>
<td>50%**</td>
</tr>
<tr>
<td>01/06/2021</td>
<td>50%</td>
<td>20%</td>
</tr>
<tr>
<td>02/07/2021</td>
<td>30%</td>
<td>15%</td>
</tr>
<tr>
<td>30/07/2021</td>
<td>15%</td>
<td>Balance to 100%</td>
</tr>
<tr>
<td>24/08/2021</td>
<td>5%</td>
<td>-</td>
</tr>
</tbody>
</table>

**For room blocks from 200 rooms, a first deposit of 10% will be requested upon confirmation**
ADMINISTRATION TOOL (FOR GROUPS)
<table>
<thead>
<tr>
<th>Ref</th>
<th>Pre-booking</th>
<th>Title</th>
<th>Last name</th>
<th>First name</th>
<th>Email</th>
<th>Guest company</th>
<th>Arrival date</th>
<th>Departure date</th>
<th>Hotel</th>
<th>Room type</th>
<th>Payment option</th>
<th>Requested deposit</th>
<th>Total stay</th>
<th>Payment Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>A0003</td>
<td></td>
<td>Miss</td>
<td>TEST</td>
<td>TEST</td>
<td><a href="mailto:test@test.com">test@test.com</a></td>
<td>bnetwork</td>
<td>04/09/2021</td>
<td>07/09/2021</td>
<td>Hotel Fira Congress</td>
<td>Standard Single</td>
<td>Standard Payment</td>
<td>885,00 €</td>
<td>885,00 €</td>
<td></td>
</tr>
<tr>
<td>A0004</td>
<td></td>
<td>Mr.</td>
<td>Test 1</td>
<td>Test 2</td>
<td><a href="mailto:email@email.com">email@email.com</a></td>
<td>bnetwork</td>
<td>04/09/2021</td>
<td>07/09/2021</td>
<td>Hotel Fira Congress</td>
<td>Standard Single</td>
<td>Standard Payment</td>
<td>885,00 €</td>
<td>885,00 €</td>
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</tbody>
</table>
### Hotel Fira Congress

<table>
<thead>
<tr>
<th>Twin available: 0</th>
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<tbody>
<tr>
<td><strong>Standard</strong></td>
</tr>
<tr>
<td>Sat 04/09</td>
</tr>
<tr>
<td>Allotment: 10</td>
</tr>
<tr>
<td>Booked: 2</td>
</tr>
<tr>
<td>Remaining: 8</td>
</tr>
</tbody>
</table>

Show prices
The current situation is impacting the markets globally and transversely. Now more than ever, bnetwork is strongly committed in:

• Guaranteeing the best available rates in each hotel and category of rooms during the event dates.

• Offering a flat rate, no mark-up and full transparency.

• Providing a dedicated attention from the beginning until the billing and tailor-made accommodation proposals.

• Minimising financial exposure of companies by providing flexible conditions as well as monitoring the allotments.
➢ bnetwork will gather all requests and detailed number of rooms per company

➢ An accommodation proposal will be sent to companies for their revision

➢ A feedback/confirmation will be required within 15 days

➢ Official contract will be sent by bnetwork for signature
TRANSPORTATION PASSES

Unlimited public transportation in Barcelona city

National Train ticket % discounts
The negotiated price for transportation cards will be updated by the end of February 2021

5 days validity since the first use

The card allows unlimited rides within Barcelona and surrounding areas (zone 1), including airport. Means of transport included are Metro, FGC, Tram, Bus, railway.
CONTACT DETAILS

ACCOMMODATION

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DMC Director

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Q&A

Werner Bill
SEE YOU IN BARCELONA!